



MEMORANDUM

**TO: Members of the School Board
Dr. Todd Bowden, Superintendent
Mitsi Corcoran, Assistant Superintendent Chief Financial Officer**

FROM: Carol A. Lichon, CPPO, Director of Materials Management

**TITLE: APPROVAL TO AWARD BID #19-0115 FOR FENCE
INSTALLATION AND REPAIR SERVICES**

Bids to provide 'Fence Installation and Repair Services' were received from three vendors on August 7, 2018. The bids of Bodi and Associates, Inc., and Stewart Tennis Courts & Fencing were the best low bids meeting the advertised specifications based on a sealed scenario. This bid is for a period of one year with an option to renew for two additional one-year periods. The funds for these purchases are contained in the budget allocated to the Facilities Services Department.

Requested by:
Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 8/28/2018

Financial Impact:
Not to exceed
\$750,000.00
For a one-year period

Recommended Motion: That the bids of Bodi and Associates, Inc., and Stewart Tennis Courts & Fencing to provide 'Fence Installation and Repair Services' in an amount not to exceed \$750,000.00, be approved as presented.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Fence Installation and Repair Services - Bid #19-0115

Opened on August 7, 2018 at 3:00 p.m.

The bidder agrees to provide all materials, fabrication, and installation labor, supervision, equipment, tools, travel, fuel costs, removal of refuse from SBSC property, and disposal of refuse necessary to perform the services required in accordance with the bid documents.		Bodi and Associates, Inc.		Fence Direct, Inc.		Stewart Tennis Courts & Fencing	
Part I	REPAIRS to Existing Fences	Price per Hour		Price per Hour		Price per Hour	
1	Price for <u>labor</u> per man hour for the repair of existing fences as detailed above.	\$25.00		\$48.00		\$45.00	
2	<u>Materials</u> are to be billed at net cost. A percentage allowed for overhead and profit. A MAXIMUM OF 10% MARK-UP. A mark-up of sales tax is not allowed.	% Mark-Up		% Mark-Up		% Mark-Up	
		8%		9%		10%	
Part II	Provide and Install NEW Fencing (galvanized and vinyl coated)						
A.	Galvanized Fencing - (with top rail) per linear foot price for the following heights:	Price per Linear Foot		Price per Linear Foot		Price per Linear Foot	
Item #	Fence Height	Material Only	Installation Only	Material Only	Installation Only	Material Only	Installation Only
3	4'	\$5.00	\$4.10	\$7.00	\$6.00	\$6.85	\$2.85
4	5'	\$5.50	\$4.10	\$7.00	\$6.00	\$6.95	\$2.95
5	6'	\$6.00	\$6.00	\$8.00	\$6.00	\$9.50	\$2.95
6	8'	\$6.50	\$6.50	\$10.00	\$8.00	\$9.75	\$3.00
7	10'	\$10.00	\$6.50	\$12.00	\$8.00	\$12.75	\$3.50
B.	Galvanized Fencing - (without top rail - with tension wire) per linear foot price for the following heights:	Price per Linear Foot		Price per Linear Foot		Price per Linear Foot	
Item #	Fence Height	Material Only	Installation Only	Material Only	Installation Only	Material Only	Installation Only
8	4'	\$3.00	\$3.00	\$6.00	\$5.00	\$4.90	\$3.00
9	5'	\$3.00	\$3.00	\$6.00	\$5.00	\$5.10	\$3.00
10	6'	\$4.00	\$4.00	\$7.00	\$6.00	\$5.60	\$3.00
11	8'	\$5.50	\$5.00	\$9.00	\$7.00	\$8.00	\$4.00
12	10'	\$8.00	\$6.00	\$11.00	\$7.00	\$10.80	\$4.00
C.	Galvanized Posts - corner posts (w/braces) per unit price for the following fence heights:	Price Per Unit		Price Per Unit		Price Per Unit	
Item #	Fence Height	Material Only	Installation Only	Material Only	Installation Only	Material Only	Installation Only
13	4'	\$55.00	\$35.00	\$90.00	\$60.00	\$60.00	\$40.00
14	5'	\$55.00	\$35.00	\$95.00	\$60.00	\$70.00	\$40.00
15	6'	\$80.00	\$40.00	\$110.00	\$75.00	\$80.00	\$40.00
16	8'	\$100.00	\$55.00	\$125.00	\$90.00	\$120.00	\$40.00
17	10'	\$125.00	\$55.00	\$135.00	\$90.00	\$125.00	\$45.00

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D.	Galvanized Posts - terminal posts (w/braces) per unit price for the following fence heights:	Price per Unit		Price per Unit		Price per Unit	
Item #	Fence Height	Material Only	Installation Only	Material Only	Installation Only	Material Only	Installation Only
18	4'	\$30.00	\$30.00	\$70.00	\$60.00	\$55.00	\$30.00
19	5'	\$30.00	\$30.00	\$75.00	\$60.00	\$55.00	\$30.00
20	6'	\$45.00	\$35.00	\$80.00	\$75.00	\$55.00	\$32.00
21	8'	\$60.00	\$50.00	\$90.00	\$90.00	\$60.00	\$40.00
22	10'	\$70.00	\$60.00	\$110.00	\$90.00	\$60.00	\$50.00
E.	Galvanized Gates - (including posts and braces) per linear foot price for the following heights:	Price per Linear Foot		Price per Linear Foot		Price per Linear Foot	
Item #	Fence Height	Material Only	Installation Only	Material Only	Installation Only	Material Only	Installation Only
		Double Drive Gate	Double Drive Gate	Double Drive Gate	Double Drive Gate	Double Drive Gate	Double Drive Gate
23	4'	\$25.00	\$10.00	\$75.00	\$25.00	\$25.00	\$13.00
24	5'	\$25.00	\$10.00	\$75.00	\$25.00	\$25.00	\$13.00
25	6'	\$33.00	\$15.00	\$75.00	\$35.00	\$25.00	\$13.00
26	8'	\$40.00	\$24.00	\$85.00	\$50.00	\$35.00	\$15.00
27	10'	\$45.00	\$24.00	\$95.00	\$50.00	\$40.00	\$15.00
Item #	Fence Height	Material Only	Installation Only	Material Only	Installation Only	Material Only	Installation Only
		Roll Gate	Roll Gate	Roll Gate	Roll Gate	Roll Gate	Roll Gate
28	4'	\$25.00	\$14.00	\$75.00	\$40.00	\$25.00	\$13.00
29	5'	\$25.00	\$14.00	\$75.00	\$40.00	\$25.00	\$13.00
30	6'	\$36.00	\$15.00	\$75.00	\$45.00	\$25.00	\$13.00
31	8'	\$40.00	\$25.00	\$85.00	\$50.00	\$35.00	\$15.00
32	10'	\$50.00	\$25.00	\$95.00	\$50.00	\$40.00	\$15.00

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F.	Vinyl Coated Fencing - (with top rail) per linear foot price for the following heights:	Price per Linear Foot		Price per Linear Foot		Price per Linear Foot	
Item #	Fence Height	Material Only	Installation Only	Material Only	Installation Only	Material Only	Installation Only
33	4'	\$8.50	\$3.50	\$8.00	\$6.00	\$8.50	\$5.00
34	5'	\$8.50	\$3.50	\$8.00	\$6.00	\$9.00	\$5.00
35	6'	\$12.00	\$3.75	\$10.00	\$6.00	\$12.00	\$5.00
36	8'	\$15.00	\$4.00	\$12.00	\$8.00	\$15.00	\$6.00
37	10'	\$18.00	\$5.00	\$14.00	\$8.00	\$18.00	\$6.00
G.	Vinyl Coated Fencing - (without top rail, with tension wire) per linear foot price for the following heights:	Price per Linear Foot		Price per Linear Foot		Price per Linear Foot	
Item #	Fence Height	Material Only	Installation Only	Material Only	Installation Only	Material Only	Installation Only
38	4'	\$6.00	\$3.00	\$8.00	\$5.00	\$7.00	\$3.50
39	5'	\$6.00	\$3.00	\$8.00	\$5.00	\$7.00	\$5.50
40	6'	\$7.00	\$6.00	\$9.00	\$6.00	\$7.50	\$5.50
41	8'	\$8.00	\$7.00	\$11.00	\$7.00	\$9.00	\$5.00
42	10'	\$12.00	\$9.00	\$13.00	\$7.00	\$12.50	\$9.50
H.	Vinyl Coated Posts - corner posts (w/braces) per unit price for the following fence heights:	Price per Unit		Price per Unit		Price per Unit	
Item #	Fence Height	Material Only	Installation Only	Material Only	Installation Only	Material Only	Installation Only
43	4'	\$90.00	\$30.00	\$100.00	\$60.00	\$125.00	\$18.00
44	5'	\$90.00	\$30.00	\$105.00	\$60.00	\$135.00	\$25.00
45	6'	\$110.00	\$40.00	\$115.00	\$75.00	\$140.00	\$25.00
46	8'	\$150.00	\$40.00	\$125.00	\$90.00	\$180.00	\$30.00
47	10'	\$170.00	\$50.00	\$145.00	\$98.00	\$200.00	\$55.00

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I.	Vinyl Coated Posts - terminal posts (w/braces) per unit price for the following fence heights:	Price per Unit		Price per Unit		Price per Unit	
Item #	Fence Height	Material Only	Installation Only	Material Only	Installation Only	Material Only	Installation Only
48	4'	\$50.00	\$20.00	\$80.00	\$60.00	\$60.00	\$25.00
49	5'	\$50.00	\$20.00	\$85.00	\$60.00	\$65.00	\$30.00
50	6'	\$80.00	\$30.00	\$100.00	\$75.00	\$90.00	\$30.00
51	8'	\$90.00	\$50.00	\$110.00	\$90.00	\$120.00	\$40.00
52	10'	\$120.00	\$50.00	\$125.00	\$90.00	\$130.00	\$50.00
J.	Vinyl Coated Gates - (including posts and braces) per linear foot price for the following heights:	Price per Linear Foot		Price per Linear Foot		Price per Linear Foot	
Item #	Fence Height	Material Only	Installation Only	Material Only	Installation Only	Material Only	Installation Only
		Double Drive Gate	Double Drive Gate	Double Drive Gate	Double Drive Gate	Double Drive Gate	Double Drive Gate
53	4'	\$40.00	\$12.00	\$75.00	\$25.00	\$45.00	\$15.00
54	5'	\$40.00	\$12.00	\$75.00	\$25.00	\$47.00	\$15.00
55	6'	\$55.00	\$15.00	\$75.00	\$35.00	\$60.00	\$15.00
56	8'	\$55.00	\$20.00	\$85.00	\$50.00	\$65.00	\$20.00
57	10'	\$63.00	\$20.00	\$85.00	\$50.00	\$65.00	\$25.00
Item #	Fence Height	Material Only	Installation Only	Material Only	Installation Only	Material Only	Installation Only
		Roll Gate	Roll Gate	Roll Gate	Roll Gate	Roll Gate	Roll Gate
58	4'	\$40.00	\$15.00	\$75.00	\$40.00	\$45.00	\$15.00
59	5'	\$40.00	\$15.00	\$75.00	\$40.00	\$50.00	\$15.00
60	6'	\$60.00	\$15.00	\$75.00	\$45.00	\$60.00	\$15.00
61	8'	\$62.00	\$18.00	\$85.00	\$50.00	\$70.00	\$20.00
62	10'	\$70.00	\$20.00	\$95.00	\$50.00	\$70.00	\$20.00

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Part III Backstops		Price per Unit		Price per Unit		Price per Unit	
Item #	Description	Material Only	Installation Only	Material Only	Installation Only	Material Only	Installation Only
63	Middle School Backstop per unit price	\$1,400.00	\$750.00	\$5,500.00	\$4,500.00	\$1,850.00	\$800.00
64	Elementary School Backstop per unit price	\$1,100.00	\$700.00	\$5,000.00	\$4,000.00	\$1,300.00	\$700.00
65	Price for labor per man hour for the installation of specialty fencing materials as detailed above.	Price per man hour		Price per man hour		Price per man hour	
		\$25.00		\$60.00		\$45.00	
66	Materials are billed at net cost. A percentage allowed for overhead and profit. A MAXIMUM OF 10% MARK-UP. A mark-up of sales tax is not allowed. Note: All invoices shall be billed on a cost plus percent mark-up cost except during a declared disaster (no mark-up permitted.)	% Mark-Up		% Mark-Up		% Mark-Up	
		8%		9%		10%	
Part V	Subcontracted Services & Rental Equipment	% Mark-Up		% Mark-Up		% Mark-Up	
67	Subcontracted Services are billed at net cost. A percentage allowed for overhead and profit. A MAXIMUM OF 10% MARK-UP. No mark-up of sales tax allowed. Note: All invoices shall be billed on a cost plus percent mark-up cost except during a declared disaster (no mark-up permitted.)	8%		9%		8%	
68	Rental Equipment is billed at net cost. Include a percentage allowed for overhead and profit. A MAXIMUM OF 10% MARK-UP. No mark-up of sales tax allowed. Note: All invoices shall be billed on a cost plus percent mark-up cost except during a declared disaster (no mark-up permitted.)	8%		9%		8%	
Contact		Robert A. Bodi		Manny Rodriguez		Matthew A. Knopf, Sr.	
Address		9725 East Liberty Road		9867 South Orange Blossom Trail		723 12th Street East	
		Villa Rica, GA 30180		Orlando, FL 32837		Bradenton, FL 34208	
Phone		404-775-6019		407-857-5770		941-746-7718	
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		Recorded by Elsa Beal Witnessed by Joyce Haney					